### Omnichannel customer experience





### Intro slide



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#### Jesper Urban, Founder Founder of Nexta.io



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#### Short Introduction to Nexta.io

Media buying is complex and requires many different skills and systems We simplify media buying across display, social advertising and paid search from one ui



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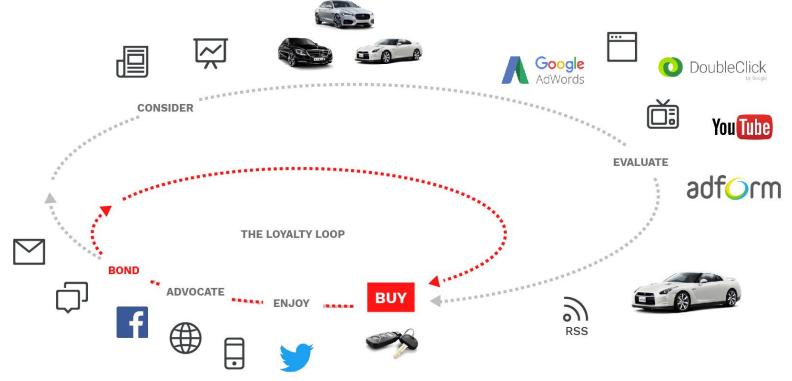
Simplifying and automating paid advertising

- Automating and simplifying banner creation
- Activating campaigns across multiple media channels from the same app
- Data-driven audience buying
- Real-time audience reporting

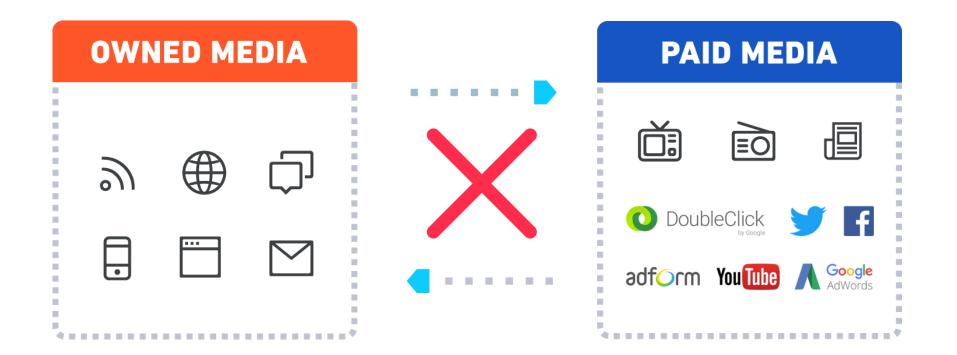


#### Customers decision journey connects paid with

#### owned media



#### How Companies work today

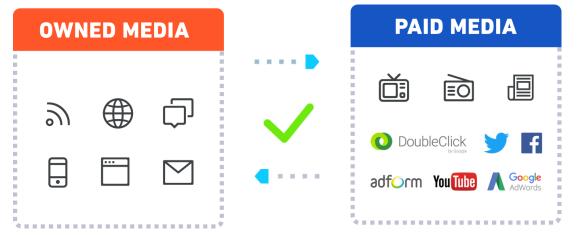






#### How it should work

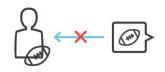
- Data must flow between Paid and Owned
- Content must flow between Paid and Owned
- Live syncronisation of messages cross Paid and Owned







#### This will enable you to...









Stop acquisition messages on paid media for existing customers?

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Mirror your best customers into look-a-like audiences in both Display Advertising, Adwords and Social Media? Personalise messages for customers with high churn risk or upsell potential? Use paid media only for customers who don't respond to owned media?



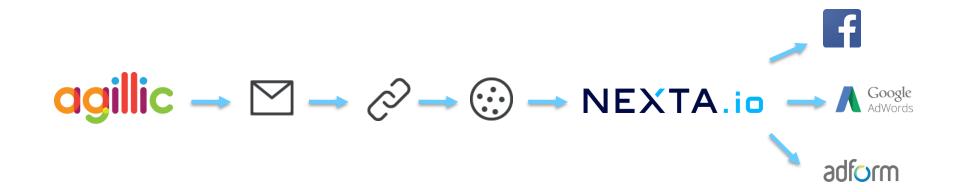
# How to make this happen?







#### How the match is made







#### Data must flow



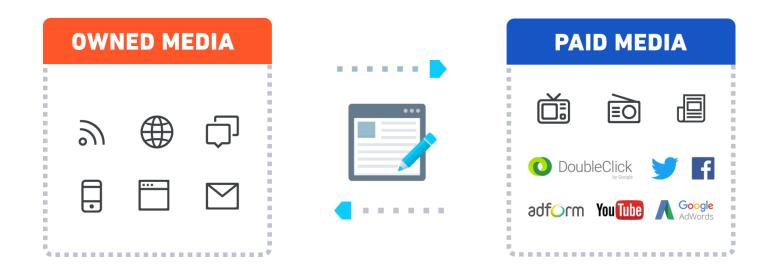
Data must flow between Paid and Owned





#### Content must flow

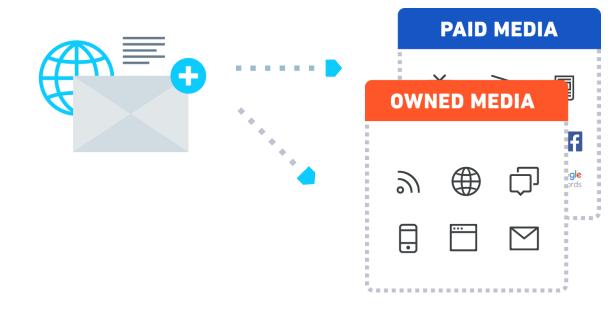
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**Content must flow between Paid and Owned** 



## Real time syncronisation of messages owned and paid





on insight

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# Omnichannel advertising & marketing - Paid and Owned

